FREE CAREER MATCH

Student Career Report

Prepared for:

Greg Gipp

9/14/25

Student Profile

Student Name	Greg Gipp
Address	Chicago, IL
Grade Level	High School Senior
Graduation Date	May 1977
School	Not given
GPA (unweighted)	3.80
ACT	25
Peoria Promise Eligible?	No

RIASEC	
Realistic	**0**
Investigative	**14**
Artistic	**0**
Social	**1**
Enterprising	**1**
Conventional	**26**

My16 (MBTI)	
Introversion	**94%**
Sensing	**63%**
Feeling	**56%**
Judging	**83%**

Congratulations on choosing the most powerful career matching service at any cost.
No other service is as complete, and no other service is as personally invested in YOU!

FCM uses 4 powerful tools:

- In-person interview
- RIASEC vocational personality test
- My16 (Myers-Briggs variant) personality test for information processing
- Keywords proprietary self-assessment query

I first use algorithms to filter careers that “fit” you using data from all 4 tools.
I then hand-curate the next phase, synergistically refining with data from all four tools.
Next I submit data from all 4 tools to AI and it generates its own list and rationale for choices.
I then collaborate with AI to finalize the list shown on the following page.

This is not “cookie-cutter”, it is 100% personalized and customizable.
And it’s not a business – it’s my PASSION.
I strive for absolute excellence in every part of this process because my ONLY goal is to find a career that “fits” you - even developing proprietary AI projections for “future-proofing”.

Career Options

The table below lists alphabetically the top career "*fits*" specifically for you – ALL of you

- **Click on job "Title" for massive amounts of information about the career**
- **Click on job "#" for proprietary AI analysis of future-proofing (AI impact) for each**

#	Career Title (O*NET link)		SOC (O*Net ID)	Training / Education	AI Impact	Impact Type	Starting Salary (25th percentile)	Median Salary
1	Accountant	C-E	13-2011.00	Bachelor's Accounting	High	Automatable (partial)	$64,660	$81,680
2	Actuary	C-I	15-2011.00	Bachelor's Actuarial Science	Medium	Augmented	$90,970	$125,770
3	Budget Analyst	C-E	13-2031.00	Bachelor's Economics	Medium	Augmented	$72,240	$87,930
4	Compliance Officer	C-E	13-1041.00	Bachelor's Compliance/Ethics	Medium	Augmented	$59,130	$78,420
5	Cost Estimator	C-E	13-1051.00	Bachelor's Finance	Medium	Augmented	$59,830	$77,070
6	Credit Analyst	C-E	13-2041.00	Bachelor's Finance	Medium	Augmented	$63,850	$80,970
7	Financial & Invest. Analyst	C-E	13-2051.00	Bachelor's Finance	High	Augmented	$78,300	$101,350
8	Financial Risk Specialist	C-I	13-2054.00	Bachelor's Finance	High	Augmented	$80,280	$106,000
9	Geographic Info Sys (GIS) Tech	C-I	15-1299.02	Bachelor's Geography	Medium	Augmented	$76,360	$108,970
10	Insurance Underwriter	C-E	13-2053.00	Bachelor's Finance	High	Automatable (partial)	$63,070	$79,880
11	Logistician	C-E	13-1081.00	Bachelor's Logistics	High	Augmented	$62,920	$80,880
12	Market Res. Analyst	E-C	13-1161.00	Bachelor's Marketing	High	Augmented	$56,220	$76,950
13	Operations Res Analyst	I-C	15-2031.00	Master's Math	High	Augmented	$56,720	$73,340
14	Statistician	I-C	15-2041.00	Master's Math	High	Augmented	$79,210	$103,300

NOTE: High AI Impact does NOT mean the career will necessarily be replaced, but it DOES mean adaptability is crucial to thrive, and to survive in that career because AI will have a significant impact.

Rationale

Each of these careers was carefully chosen specifically for you. All of them "fit" the information I have about you, however just because a career "fits" you does not mean you will be passionate about it.

Below I give a brief explanation for why I chose each career for you, but now it is up to you to dig in deep to learn as much as you can about each career to see if you would like it. You will find a great deal of information about each by clicking on the job title (takes you to O*Net Online descriptions), and by clicking on the # next to that career (takes you to a proprietary brief about the career, pathways, and "future-proofing".

Accountant

Obviously this is a good fit because of your love for numbers and desire for mostly working alone in a clean, quiet, indoor environment. But this also has the aspect of "puzzle solving". The reward of balancing the checkbook, but on a much bigger, more complicated scale. Since you don't prefer being on the road or interfacing with others I would stick to corporate accounting. The pay is good, and although you must keep up with regulatory changes, you likely will not be replaced by AI.

Actuary

Actuary shares essentially all of the benefits of Accountant in terms of work environment and numbers, but goes well beyond that to include probability and statistics and intense research. It also provides the opportunity to remain in a corporate environment with a very healthy income. Also, while the tools you will use for this job will be greatly enhanced by AI, the risk of being replaced is judged low to moderate based on the ongoing need for "credentialed human judgment".

Budget Analyst

This is an intriguing one because it has to do with overseeing accounting reports (past), as well as budgets (future-looking), which obviously are closely related. But while you are "overseeing" these reports, you are still "hands-on" in that you are "analyzing" these reports rather than managing the respective departments. Still, you must grow into this role. You may have elements of this early in your career, but to reach the stated salary ranges will require time and experience.

Compliance Officer

This is a generic term for no fewer than 6 different careers including: Environ Compliance Inspector; EEO Rep or Officer; Gov't property inspector/investigator; Coroner; Regulatory Affairs Specialist; and Customs Brokers. While some parts fit you (organizing, planning, etc) I personally don't think any of these fit you because lack of numbers & close gov't ties, but AI selected this and gave a reasonable justification, so I thought I'd give you the opportunity to evaluate it and decide.

Cost Estimator

This is heavy in the number crunching, and also researching to identify optimal prices of supplies, and optimization of processes. However in its traditional role this has to do with things like construction projects, which would NOT be a good fit for you as it is outdoors, meeting with customers, etc. However I am considering a variant of "cost estimator" more in line with project management and budgeting for goods and/or services in a corporate environment.

Credit Analyst

As the name implies this involves reviewing the financial condition of a prospective borrower and determining their credit-worthiness, the financial risk to your company, collateral requirements, and more. I can see where this would be a good fit, but probably not the most fulfilling for you as there are no victories that build on top of each other for a larger success. Therefore you should explore this fully and consider all aspects carefully before pursuing.

Financial & Investment Analyst

Now this one seems to be a much better fit for you, creating an opportunity to dig into data and make analytical decisions about finances and investments at a corporate level. I emphasize "corporate" as opposed to being a Personal Financial Advisor because you would be more insulated from interaction with clients in this role. But this is a high pressure/high visibility role which requires knowledge and use of cutting edge programs and technology, but could be rewarding and profitable.

Financial Risk Specialist

On the surface this seems to be more like the parent of the Credit Analyst but the scope and application is done at a much larger, corporate scale. It involves identifying , measuring, and monitoring financial/operational risks such as credit, markets, liquidity, and operations. You would develop metrics, set limits, evaluate controls, and partner with business units on mitigation. This could be a fascinating and rewarding role for someone with your personality.

Geographic Information Systems (GIS) Technologist

This sounds like a real dark horse because there is some field work for collecting GPS data, but from a mathematical/modeling and detail-oriented perspective this is a fantastic match. The only potential drawback aside from some field work is the need for programming, or utilizing advanced software programs, but for someone as detail-oriented as you, georeference imaging, digitizing features and validating topology, running spatial queries, & creating cartography sounds awesome!

Insurance Underwriter

Well here is another numbers-heavy role done in a quiet, solitary environment that is similar in some ways to Financial Risk specialist, however in this case you are holding the financial future (or at least the financial risk future) of individuals and families (and smaller companies) in your hands. Determining credit-worthiness and limits in those circumstances may make for some sleepless nights. I think it's a fit, but not something that you would enjoy or find fulfilling.

Logistician
Logistics is literally everywhere, and a vital part of nearly every company. For someone like you where planning and organizing are your strong suits, this would be a natural fit. There aren't any numbers, per se, but figuring out a way to make everything arrive and leave on time irrespective of conditions is like the ultimate puzzle. However this also comes with high levels of stress and is hectic, whereas you like calm & quite. Could be rewarding but not fulfilling. Not the best fit for you.

Market Research Analyst
Focus on the word "analyst". This is not about being a Marketing person making presentations and trying to sell/persuade. Instead this is about studying markets, customers, and demographics. Designing surveys and experiments. Analyzing data. And translating insights into campaigns, messaging, and ultimately results for your clients. Depending on your company it could have customer/boss interaction, but a good fit in a role that wouldn't normally be considered for you.

Operations Research Analyst
This could be a really fun one. It uses math, statistics, optimization, and modeling to improve decisions regarding logistics, pricing, scheduling, and risk. There would be heavy use of software, but not "programming". Depending on your company and department it could be in a calm, quiet, indoor environment with plenty of solitary time, in which case this would be truly ideal for you. But if you're optimizing things in a warehouse or shop floor, maybe not a good fit.

Statistician
On the surface this is a natural fit for you, especially if you are analyzing data for a subject you love (like sports), but there's a reason why this requires a Master's if not a PhD in Math or Statistics – the math is very complex. And, as you might imagine, it is heavily reliant on software, even some you might have to design or adapt yourself (though by the time you graduate AI agents may help greatly with that). But it is numbers/math, quiet, calm, solitary, and fulfilling – if ok with the programming.

The above were chosen from the 997 careers currently listed in the US Bureau of Labor & Statistics website, however this list only gets updated about every 5 to 8 years. More than 60 full-time careers have been recognized since the pandemic and that number will continue to grow. Plus, you have the ability to craft nearly any career imaginable if you can find, or create a market for it.

I hope you will find a career within this list that you like, but I will be happy to research and discuss any variation you would like to explore.

If there is one piece of advice I can give to you it is this: Looking into the future, even the not-too-distant future, your ability to get, and keep your career will depend on **demonstrating** 3 things:

- Critical Thinking
- Ability (and willingness) to Adapt
- Problem Solving ability

Importance of Professionalism in the Workplace

(Based on Intelligent.com survey, Sept 2024)

A national survey of nearly 1,000 hiring managers found that 1 in 6 companies are reluctant to hire recent graduates. It's NOT just about having a degree, it's about your soft skills, professionalism, and attitude.

Where New Grads Struggle

- Lack of initiative & motivation – waiting to be told what to do instead of taking ownership.
- Unprofessional behavior – dress, language, grooming, or workplace etiquette.
- Poor communication – unclear writing, weak listening, or not adapting to workplace tone.
- Difficulty with feedback – reacting defensively instead of improving.
- Weak problem-solving – unable to think critically, let alone adapt to a rapidly changing environment.

What Employers Believe About Today's Grads

- Entitled – expecting privileges, promotions, or perks without first proving themselves.
- Easily offended – snowflakes who can't handle constructive criticism, let alone grow from it.
- Weak work ethic – not showing dedication, persistence, or reliability.
- Unprepared overall – lacking real-world readiness.
- Unprofessional habits – late arrivals, casual dress, missed deadlines, and excessive time on their phones!

What Would Change Employers' Minds

Hiring managers say they'd be more likely to hire new grads who show:

- A strong work ethic and reliable follow-through.
- A professional attitude—respectful, adaptable, eager to learn.
- Practical soft skills: communication, teamwork, time management.
- Willingness to seek feedback, learn workplace etiquette, and grow.

Employers' Real Frustration: Skills, Not Degrees

Graduates stumble in areas that should have been built long before their first day on the job:

- Organization – managing priorities, time, and tasks.
- Communication – clear writing, effective speaking, respectful listening.
- Problem-solving – thinking critically, adapting when things go wrong.
- Technical competence – using job-relevant tools and technologies.
- Preparedness – showing up ready to contribute from Day One.

Why the Disconnect?

- Colleges aren't teaching workplace readiness. They teach "theory", which doesn't cut it in 2025 and beyond.
- Most public, and many private High Schools don't train professional habits, problem-solving, or resilience.
- Strong families can build these from an early age, but not every student has that support.

So students (and parents) pay six figures (or worse, they *borrow*) for a degree that may deliver content knowledge, but far too often lacks any real-world capability. Employers see that gap immediately and they reject it.

The Hard Truth for Students

If you expect your degree alone to open doors you will be disappointed. Employers aren't paying you for the classroom knowledge you memorized, they EXPECT you to "hit the ground running" and offer value to their company. Learn to organize, communicate, adapt, & solve problems NOW. Above all, show respect and professionalism to the company, your boss, & colleagues or expect rejection or rapid dismissal. **BE THE PERSON WHO YOU WOULD WANT TO HIRE!**

Next Steps

You've taken the first step – exploring careers that "fit" you.
You've done the hard work of digging deep to identify who you truly are.

Now it is time to put together an Action Plan to get to a career you will TRULY LOVE.
Here are the next steps in this process:

1. Examine the list of careers carefully, and even if you think you know what the job is like, take the time to find out ALL the details of it by clicking on the job title to visit O*Net online

2. Beyond the published data, explore the proprietary information for each job that I've compiled including "future-proofing", and pathways (beyond entry level) by clicking on the career #

3. Explore the wealth of resources I have compiled at the Resource page on my website

4. Use the Student Cost & Career Planner I've created to evaluate your financial situation. Coming up with a plan that enslaves you to debt is the WORST way to start your life.

5. Whether training for your career involves a 4-yr school, Community College, or Trade/Vocational School, College Navigator has details for over 3,000 institutions

6. Put together a plan that includes work (Summer & during school), training (incl. Community College?), scholarship/grant search, application/essay/references deadlines, and gap year(?)

7. Do not hesitate to contact me with questions, or for any research or help you want: freecareermatch@gmail.com

You will likely spend 40+ years in some kind of career. And while it is always possible to change later, it is far better to have a clear vision up front, and aim for a target you will love…. then tweak it later, rather than "hope for the best" and "figure it out later" after you've spent lots of time & money!

Identify a career you will love. Learn everything there is to know about it to confirm that. Figure out your path and finances FIRST, before you make decisions that will cost you dearly.

I am always available to meet with you as many times as you want to provide you with information, be a sounding board, challenge your thought processes, and help you become rock-solid in your goals, and therefore determined to succeed in your plans. All the best as you pursue your dreams!

In Christ,

Greg